

## John Paul Mulchay

Branch Manager, Guaranteed Rate NMLS# 375868 9121 W Russell Road, 210 Las vegas, Nevada 89148

# Calm Week to End Not-So-Calm Year

While this week was uneventful and while 2022 was more volatile in terms of movement in the housing/mortgage market, we can still reflect on 2023 as a year of extremes.

Incidentally, that thesis is supported by some of the only economic data released this week. Pending Home Sales came out perfectly unchanged from last month, but still at the lowest levels in a long time (not counting the 2020 lockdowns). Note that most of the move down to these lows occurred in 2022, before extending just a bit more in 2023.



It's a similar story for interest rates. 2022 was marked by the largest change in mortgage rates in a single year since 1981, but 2023 took the outright levels just a bit higher.

Office: 7022679443 Mobile: 7022679443 Fax: 7022679443 jp.mulchay@rate.com View My Website

#### Market Data

	Price / Yield	Change
MBS UMBS 6.0	100.40	-0.15
MBS GNMA 6.0	100.78	+0.04
10 YR Treasury	4.4223	+0.0454
30 YR Treasury	4.5610	+0.0549
Pricing as of: 5/17 5:59PM EST		

#### **Recent Housing Data**

		Value	Change
Mortgage Apps	May 15	198.1	+0.51%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

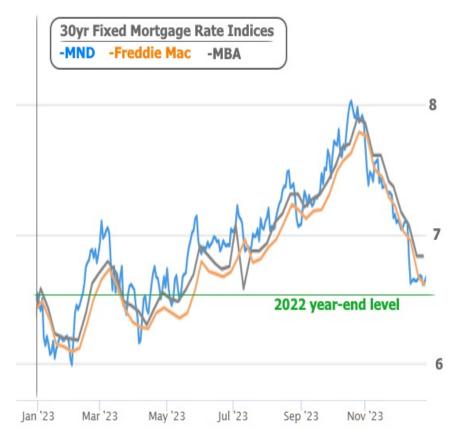
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## **US Housing Market Weekly**



On a more hopeful note, 2023 may end up being remembered not only for the extremes, but also by the start of the potential shift in rates and housing metrics. Strikingly, by the end of the year, mortgage rates nearly made it back to levels seen at the end of 2022.



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It was a similar story for the broader bond market, as seen in 10yr Treasury yields below. Stocks, meanwhile, mostly moved higher.



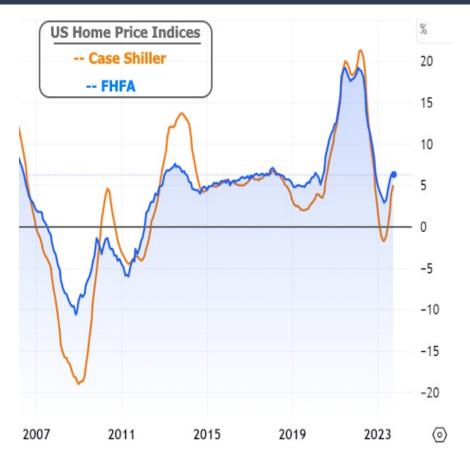
In terms of home prices, 2023 was notable in that Case Shiller's price index hit negative territory in year-over-year terms, but more notable because forecasts called for deeper, longer-lasting losses in late 2022. In other words, there's been an impressive ability to hold ground, even if a lot of the credit goes to a lack of inventory and a low transaction count.

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It will be interesting to see how the inventory situation is impacted by lower interest rates (IF rates are able to continue moving lower). That's a big and important "IF." It will be resolved by economic data in the first quarter of 2023. The first batch of important data arrives next week with several key reports starting Wednesday. Friday's jobs report is the most important report.

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#### **Recent Economic Data**

Date	Event	Actual	Forecast	Prior	
Tuesday, Dec 26					
9:00AM	Oct FHFA Home Price Index m/m (%)	0.3%		0.6%	
9:00AM	Oct FHFA Home Prices y/y (%)	6.3%		6.1%	
9:00AM	Oct CaseShiller 20 mm nsa (%)	0.1%		0.2%	
9:00AM	Oct Case Shiller Home Prices-20 y/y (%)	4.9%	4.9%	3.9%	
Thursday, Dec 28					
8:30AM	Dec/23 Jobless Claims (k)	218K	210K	205K	
8:30AM	Nov Wholesale inventories mm (%)	-0.2%		-0.4%	
10:00AM	Nov Pending Home Sales (%)	0%	1%	-1.5%	
Friday, Dec 29					
9:45AM	Dec Chicago PMI	46.9	51	55.8	
Tuesday, Jan 02					



No Stars = Insignificant Low Moderate Moderate

★★ Very Important

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Date	Event	Actual	Forecast	Prior	
9:45AM	Dec S&P Global Manuf. PMI	47.9	48.2	49.4	
Wednesd	Wednesday, Jan 03				
7:00AM	Dec/29 MBA Purchase Index	140.7		148.7	
7:00AM	Dec/29 MBA Refi Index	358.2		437.6	
10:00AM	Dec ISM Manufacturing PMI	47.4	47.1	46.7	
10:00AM	Nov USA JOLTS Job Openings	8.79M	8.85M	8.733M	
2:00PM	FOMC Minutes				
Thursday	, Jan 04				
7:30AM	Dec Challenger layoffs (k)	34.817K		45.51K	
8:15AM	Dec ADP jobs (k)	164K	115K	103K	
8:30AM	Dec/30 Jobless Claims (k)	202K	216K	218K	
Friday, Jan 05					
8:30AM	Dec Non Farm Payrolls	216K	170K	199K	
8:30AM	Dec Unemployment rate mm (%)	3.7%	3.8%	3.7%	
10:00AM	Dec ISM N-Mfg PMI	50.6	52.6	52.7	

December 29, 2023

# **Experience and Service**

I absolutely love seeing the faces of new homeowners when they have their keys handed to them for the first time! Helping people achieve their dream of homeownership drives me to be my best every day. Honesty and transparency from day one through closing provide the foundation for client trust. I pride myself on providing my clients with the knowledge, experience, and creativity to make informed decisions when buying a home or an investment property.

My clients continually reward me with referrals citing customer service and comfort with the process. By ensuring my clients understand their decisions rather than simply 'do as I say,' they feel empowered and confident each step of the way. I believe in clients-for-life and that begins with the first phone call, reinforced by a successful transaction, and solidified with service after sale.

Currently licensed in Nevada and Arizona, I have been successfully financing residential real estate throughout the USA for the past 15 years using FHA, VA, Conventional, as well as Portfolio funds. Call now to get started!

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