

#### **Scott Munds**

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# Rates Defend The Ceiling. High Stakes Week(s) Ahead

This week was more active and interesting than the previous example with a few important economic reports helping rates avoid breaking their recent ceiling.

Using 10yr Treasury yields as a benchmark for this week's rate movement, we see the biggest drops on Thursday and Friday.



Coming into the week, the market was most focused on Thursday's inflation data. Some analysts viewed the as-expected result as a good thing for rates simply because it avoided making the problem worse. The other data definitely mattered though. For example, one part of the weekly jobless claims data showed the 2nd highest level of "continued claims" in more than 2 years.

## National Average Mortgage Rates



	Rate	Change	Points
Mortgage News	Daily		
30 Yr. Fixed	7.18%	-0.02	0.00
15 Yr. Fixed	6.65%	-0.01	0.00
30 Yr. FHA	6.63%	-0.01	0.00
30 Yr. Jumbo	7.40%	-0.01	0.00
5/1 ARM	7.34%	+0.01	0.00
Freddie Mac			
30 Yr. Fixed	7.09%	-0.35	0.00
15 Yr. Fixed	6.38%	-0.38	0.00
Rates as of: 5/9			

#### Market Data

	Price / Yield	Change
MBS UMBS 6.0	100.28	+0.22
MBS GNMA 6.0	101.12	+0.21
10 YR Treasury	4.4487	-0.0486
30 YR Treasury	4.6050	-0.0370
Pricing as of: 5/9 3:00PM EST		

## **Recent Housing Data**

		Value	Change
Mortgage Apps	Apr 24	196.7	-2.67%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

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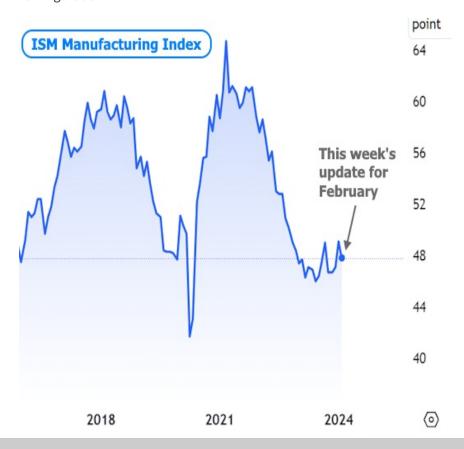


Keep in mind that this is similar to saying "the 2nd highest since the last recession" because, like the unemployment rate, this metric is not prone to multiple significant reversals. There's been more uncertainty than normal surrounding these sorts of numbers recently, because there had been some signs it would move lower. This week's spike reminds markets that once things shift, they tend to shift quickly (even if "quick" is measured in months or years in this case).

The following chart shows a longer term view of continued claims. Notice the past examples where it began to express some indecision a year or two before the abrupt spikes. One issue with the present environment is that we can't really set a baseline time for when indecision began due to distortion caused by covid-related lockdowns. If there's one "best" takeaway, it's that it could take much more time than many people expect before data indicates the next recession.



Friday's manufacturing data sang a similar tune with the highly-regarded ISM Manufacturing index coming in well below forecast. The index is no stranger to these levels over the past year, but markets reacted for other reasons. First off, by moving lower instead of higher, the index avoids a "breakout" that would have suggested some sort of economic reinvigoration.

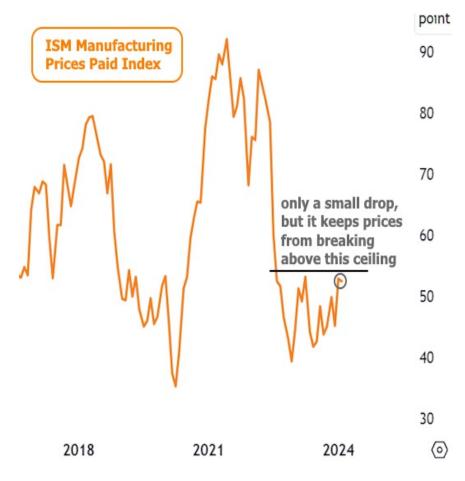


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There are also other sub-components to the ISM index and they suggested cooler inflation and employment data ahead (at least as far as the manufacturing sector is concerned). Much like the headline index, the "prices paid" component also avoided breaking its recent ceiling.



If economic metrics and inflation indicators are shying away from breaking ceilings, it makes interest rates more keen to break through floors. We saw hints of such breakouts as a result. Here's a longer term view of 10yr Treasury yields, showing Friday's break below the recent sideways trend.



When Treasury yields are falling, mortgage rates are typically doing the same. This week was no exception, although the average lender is not quite through the lowest levels of the past 2 weeks. Notably, some media coverage will be pointing to HIGHER rates this week, but only if they're relying on stale weekly surveys.



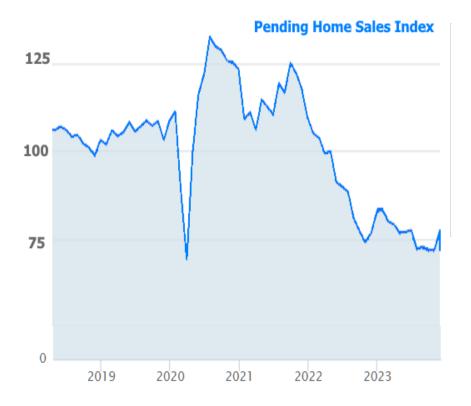
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In a very real sense, this week's econ data and rate reactions were merely a warm-up for the weeks ahead. Next week brings data that could have a much bigger impact--especially Friday's big jobs report. The following week brings the next Consumer Price Index (CPI) which is at least as important. If that upcoming data tells a different story than this week's data, rates could shoot right back up--threatening or breaking the recent ceiling.

But if the labor market softens and if price pressures ease, the rate market will continue to breathe a sigh of relief hinted at in this week's action. For the housing market, it would not be a moment too soon. Granted, rates aren't the only factor constraining homebuying activity, but lower rates would almost certainly help. Help is needed according to this week's Pending Home Sales index which fell back near its long-term lows.



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#### **Recent Economic Data**

Date	Event	Actual	Forecast	Prior
Monday, I	Monday, Feb 26			
10:00AM	Jan New Home Sales (ml)	0.661M	0.68M	0.664M
10:00AM	Jan New Home Sales (%) (%)	1.5%		8%
Tuesday, Feb 27				
8:30AM	Jan Durable goods (%)	-6.1%	-4.5%	0%
9:00AM	Dec FHFA Home Prices y/y (%)	6.6%		6.6%
9:00AM	Dec CaseShiller 20 mm nsa (%)	-0.3%		-0.2%
9:00AM	Dec Case Shiller Home Prices-20 y/y (%)	6.1%	6%	5.4%
9:00AM	Dec FHFA Home Price Index m/m (%)	0.1%		0.3%
10:00AM	Feb CB Consumer Confidence (%)	106.7	115	114.8

## **Event Importance:**

No Stars = Insignificant

☆ Low

**Moderate** 

★ Important

🜟 👚 Very Important

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Thursday, Feb 29  8:30AM Feb/17 Continued Claims (ml) 1905K 1874K 1862K 8:30AM Feb/24 Jobless Claims (k) 215K 210K 201K 8:30AM Jan Core PCE (m/m) (%) 0.4% 0.4% 0.2% 8:30AM Jan Core PCE Inflation (y/y) (%) 2.8% 2.8% 2.9% 9:45AM Feb Chicago PMI 44 48 46 10:00AM Jan Pending Home Sales (%) -4.9% 1% 8.3%  Friday, Mar 01 10:00AM Feb ISM Mfg Prices Paid 52.5 53 52.9 10:00AM Feb ISM Manufacturing PMI 47.8 49.5 49.1 10:00AM Feb Consumer Sentiment (ip) 76.9 79.6 79  Tuesday, Mar 05 9:45AM Feb S&P Global Services PMI 52.3 52.5 10:00AM Feb ISM N-Mfg PMI 52.6 53 53.4  Wednesday, Mar 06 8:15AM Feb ADP jobs (k) 140K 150K 107K 10:00AM Feb Chair Powell Testimony Thursday, Mar 07  8:30AM Mar/02 Jobless Claims (k) 217K 215K 215K 10:00AM Fed Chair Powell Testimony Friday, Mar 08  8:30AM Feb Average earnings mm (%) 0.1% 0.3% 0.6% 8:30AM Feb Non Farm Payrolls 275K 200K 353K	_	_			
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·	8:30AM	Feb Average earnings mm (%)	0.1%	0.3%	0.6%
8:30AM Feb Unemployment rate mm (%) 3.9% 3.7%	8:30AM	Feb Non Farm Payrolls	275K	200K	353K
	8:30AM	Feb Unemployment rate mm (%)	3.9%	3.7%	3.7%

# "We exist to make a difference in people's lives by providing the right mortgage products."

Scott is the Portland Mortgage Coach, an Ideas Machine, a Revolutionist and a Rock N' Roller!

With over 20 years in the Mortgage Industry. Scott Munds is #1 a family man. Married over 25 years to his lovely wife Susie with four amazing children all living in the Portland Metro area. He enjoys spending time in the community serving with the Community Action group and the Blanchet House. Scott has a serving heart! In business, Scott is known as a straight shooter full of Integrity and is a Master at the Mortgage Loan Process. With a legendary reputation in the mortgage and real estate industry. Scott has earned an extensive following of Real Estate agents, Clients who love Scott and an Avant-Garde mind that attracts Respect inside and out of his business.

If you are looking for the Nordstrom Mortgage Loan experience... you have found the right guru and mortgage team to Open the Door to your new home!

**Scott Munds** 

