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Why Do Rates Care About Brexit?

The UK's attempt to exit the EU (aka "Brexit") is back in the news. UK voters decided to part ways with the EU in 2016, but it's taken this long to hammer out the details. After an extension of the original deadline earlier this year, the new deadline of October 31, 2019 is approaching quickly.

That's a bit of a problem because, as was the case with the original deadline, the two sides are **still** not able to come up with a deal that will make it through British parliament for final approval.

Should we even care?

That depends. When the notion of Brexit first emerged, it was easy to dismiss as something that didn't concern people in the U.S. Even now, it's not exactly the most riveting candidate for the evening news. But for financial markets--especially for interest rates--it's a different story.

The EU is designed to facilitate the free flow of trade, people, money, and legislation in Europe. The U.K. is a big part of Europe, with the 2nd largest GDP behind Germany. If the U.K. leaves the EU, barriers are raised to the flow of trade, labor, and money. Both economies will probably take a hit, and that's precisely why both parties have been trying to work out a deal as opposed to just going their separate ways.

It's hard to say exactly how big the impact would be, but investors logically assume a "no-deal Brexit" would do more economic damage than the alternative. That damage would be coming at a time where the European economy is **already on shaky ground**, thus increasing the odds of contraction or even recession. That's the fear, at least.

When investors have reasons to worry about recession risk, they tend to buy safe-haven assets like bonds. When demand for bonds increases, rates fall (all other things being equal). This is **more than just an academic hunch**. When the Brexit referendum surprised the market in June 2016, US Treasury yields (which play a key role in determining the direction of mortgage rate momentum) quickly fell to **all-time lows**.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30YR Fixed	7.27%	**0.00**	0.00
15YR Fixed	6.92%	**0.00**	0.00
30YR FHA	6.91%	**+0.01**	0.00
30YR Jumbo	7.52%	**-0.03**	0.00
7/6 SOFR	6.70%	**-0.08**	0.00
30YR VA	6.92%	**+0.01**	0.00

Rates as of: 11/2

MBS and Treasury

	Price / Yield	Change
MBS UMBS 6.0	99.86	**+0.05**
10 YR Treasury	4.9048	**-0.0251**
30 YR Treasury	5.2895	**-0.0187**

Pricing as of: 11/2 5:59PM EST

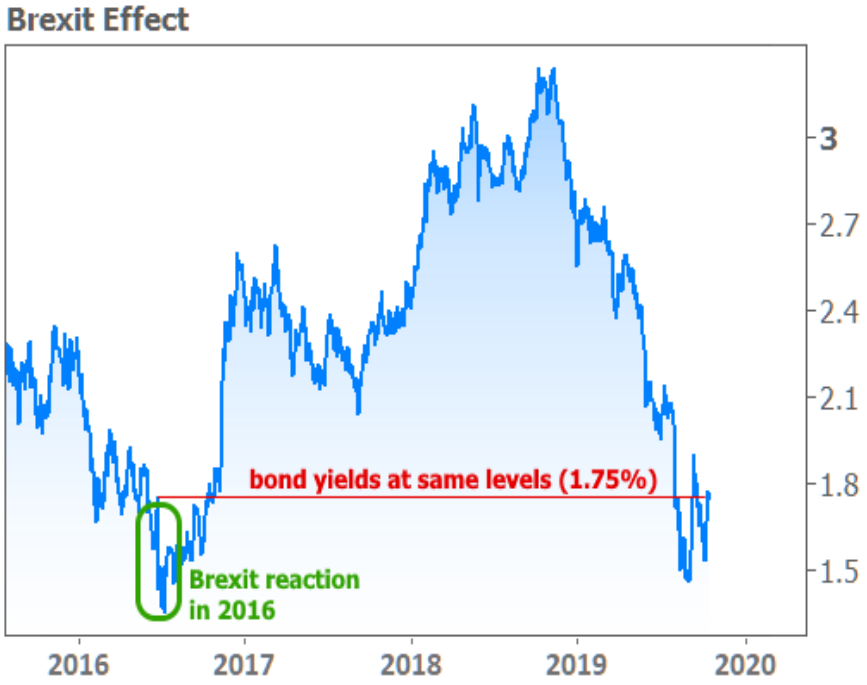
Recent Housing Data

		Value	Change
Mortgage Apps	Oct 21	195	+3.39%
Building Permits	Sep	1.4M	+0.43%
Housing Starts	Sep	1.22M	-4.24%
New Home Sales	Sep	676K	-1.17%
Pending Home Sales	Aug	71.2	0%
Existing Home Sales	Oct	3.99M	+0.25%
Builder Confidence	Oct	29	-9.38%

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Even if a Brexit-related surprise isn't quite as likely to generate as big of a response this time around, it would **still** generate a response, and we could see that as early as Monday morning.

Why Monday morning if the deadline isn't until the end of the month?

Saturday, October 19th is the U.K.'s self-imposed deadline to vote on any Brexit deal. Such a deal was ostensibly struck earlier this week, but reports quickly suggested there wouldn't be enough votes to approve it. Nonetheless, parliament will convene for a special session on Saturday to debate the deal and hold an **official vote**.

There's some small chance that the deal miraculously passes. That would likely be **very bad for interest rates**. There's an equally small chance that Britain simply says "fine, we'll take the no-deal Brexit please." The most likely scenario is a legislative stalemate followed by a request for another extension--likely 2 months this time.

At that point, it would fall to the EU to grant the extension or not. Some EU lawmakers have suggested playing hardball and simply saying "no thanks... enjoy your no-deal Brexit," but **odds favor another extension** as a baseline outcome after all is said and done in the coming days.

So, if ANYTHING DIFFERENT happens, investors are ready to move accordingly. For instance, a no-deal Brexit would likely pave the way for rates to move lower while an unexpected approval of the deal would almost certainly cause rates to spike. The bottom line is that mortgage rates face a wider range of potential movement depending on the outcome of Saturday's vote.

And how can we be so sure the bond market will really care?

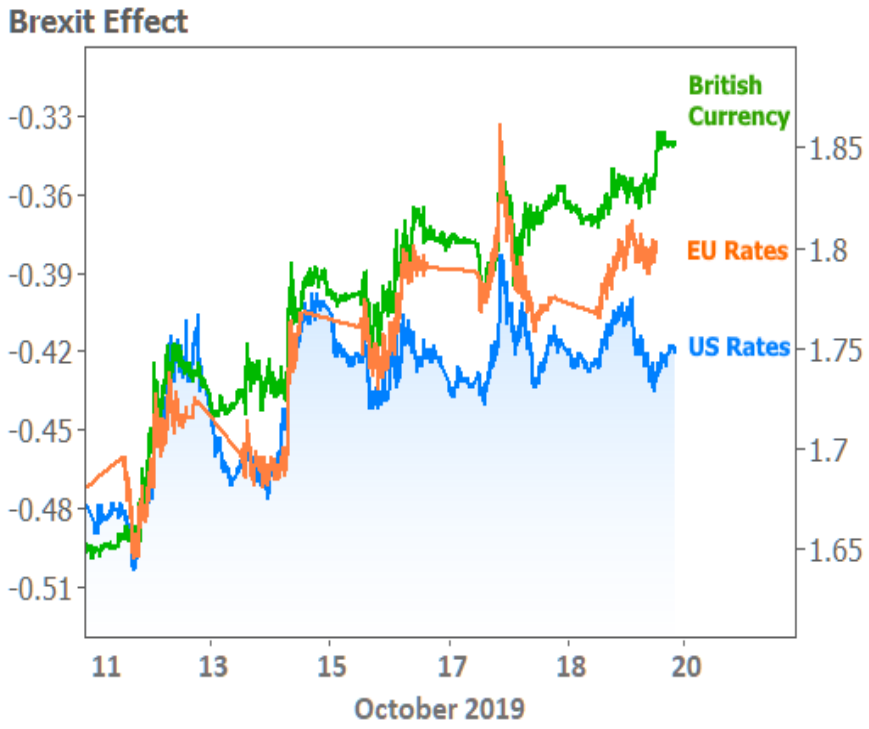
Let's put it this way: the fate of the EU economy will **not** be decided by Brexit alone. There are also plenty of other concerns on our list of potential market movers. But Brexit has a **proven** track record of causing volatility--even if that volatility is ultimately contained in a range.

We've already seen how the 2016 Brexit vote helped push rates to all-time lows, but the more recent evidence is just as compelling. Spikes in British currency and EU bonds/rates set the tone for US rates throughout the week.

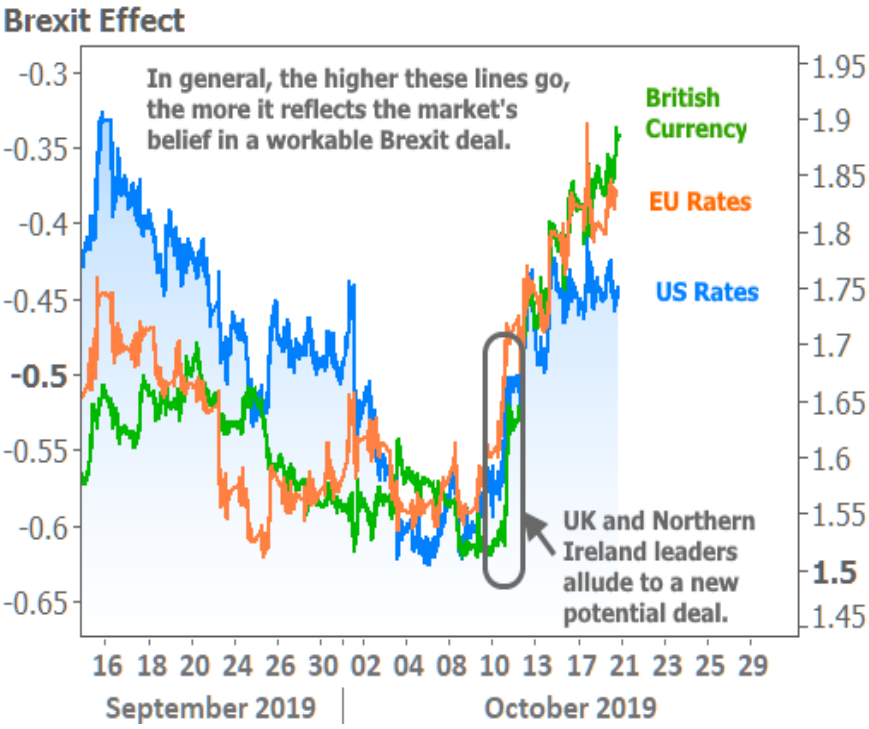
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Zooming out a bit more, we can see that it was the meeting between the prime ministers of the UK and Northern Ireland earlier this month that sparked most of the recent upward pressure on rates.

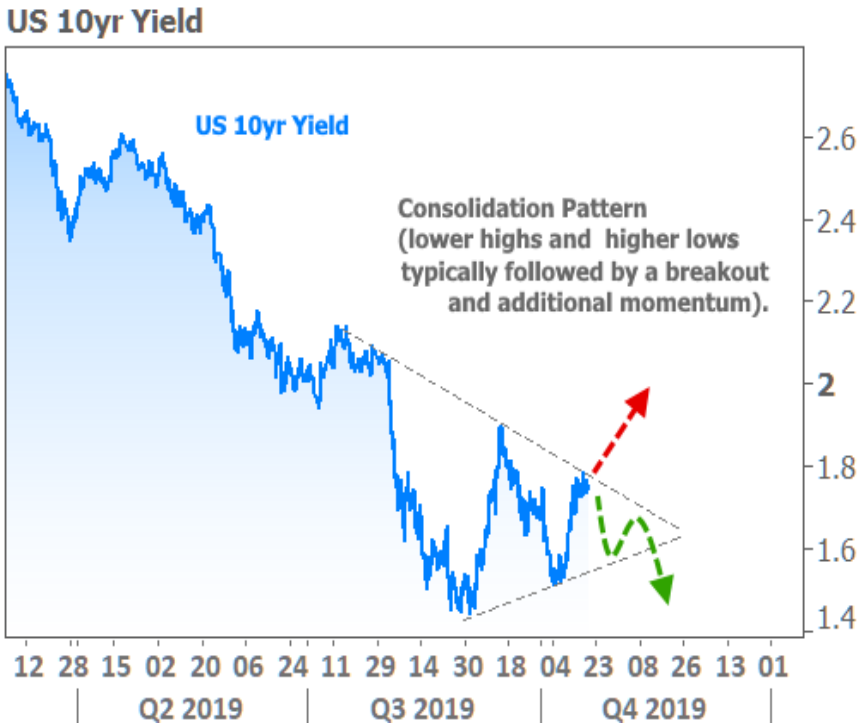


Brexit or no Brexit, the bond market is **contemplating its next big shift**. Rates have been in a consolidation pattern for several months. The series of lower highs and higher lows suggests indecision and/or anticipation. Either way, we tend to see a more concerted effort to move in one direction or the other after bonds exit these sorts of patterns.

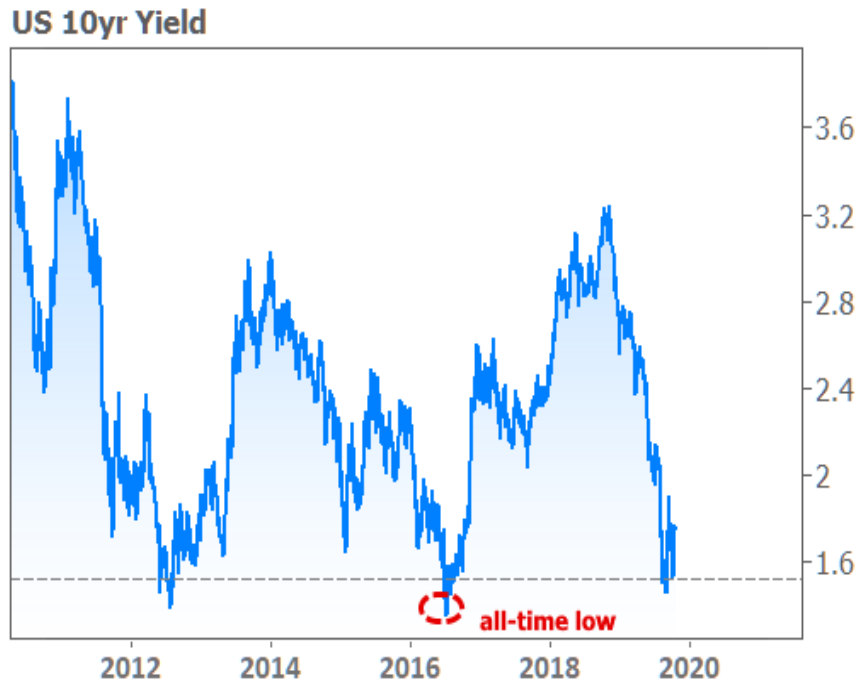
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Given our proximity to all-time lows in the bigger picture and the fact that 2019's rate rally rivals some of the biggest past examples, it makes sense to be on the lookout for any additional upward pressure.



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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Wednesday, Oct 16				

Event Importance:

No Stars = Insignificant
☆ Low

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Date	Event	Actual	Forecast	Prior
7:00AM	w/e Mortgage Refinance Index	2505.8		2418.1
7:00AM	w/e MBA Purchase Index	250.6		252.2
8:30AM	Sep Retail Sales (%)	-0.3	0.3	0.4
10:00AM	Oct NAHB housing market indx	71	68	68
10:00AM	Aug Business Inventories (%)	0.0	0.2	0.4
Thursday, Oct 17				
8:30AM	Sep House starts mm: change (%)	-9.4		12.3
8:30AM	Sep Housing starts number mm (ml)	1.256	1.320	1.364
8:30AM	Oct Philly Fed Business Index	5.6	8.0	12.0
8:30AM	w/e Jobless Claims (k)	214	215	210
9:15AM	Sep Industrial Production (%)	-0.4	-0.1	0.6
Friday, Oct 18				
10:00AM	Sep Leading index chg mm (%)	-0.1	0.1	-0.3
Tuesday, Oct 22				
10:00AM	Sep Existing home sales (ml)	5.38	5.45	5.49
10:00AM	Sep Exist. home sales % chg (%)	-2.2	-0.7	1.3
1:00PM	2-Yr Note Auction (bl)	40		
Wednesday, Oct 23				
7:00AM	w/e MBA Purchase Index	241.7		250.6
7:00AM	w/e Mortgage Refinance Index	2076.9		2505.8
9:00AM	Aug Monthly Home Price yy (%)	4.6		5.0
1:00PM	5-Yr Note Auction (bl)	41		
Thursday, Oct 24				
8:30AM	Sep Durable goods (%)	-1.1	-0.8	0.2
8:30AM	Sep Nondefense ex-air (%)	-0.5	-0.2	-0.4
8:30AM	w/e Jobless Claims (k)	212	215	214
9:45AM	Oct U Markit Mfg PMI Flash	51.5	50.7	51.1
10:00AM	Sep New home sales-units mm (ml)	0.701	0.701	0.713
10:00AM	Sep New home sales chg mm (%)	-0.7	-0.7	7.1
1:00PM	7-Yr Note Auction (bl)	32		
Friday, Oct 25				
10:00AM	Oct Consumer Sentiment (ip)	95.5	96.0	96.0

☆ Moderate
☆☆ Important
★★ Very Important

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Listen, Analyze, Solve

David started in the mortgage industry in 2001 and has kept the same philosophy from day one: "Keep the client's best interest at the forefront of every transaction." What works for one client will not necessarily work for the next. David first listens, then evaluates and finally researches options making sure all possibilities have been considered. Once the proper path is determined, David works to make the process as quick and painless as possible, providing excellent service and communicating every step along the way.

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