

**David Hanks**
Broker/Owner, American Broker Services, Inc. dba Quality Choice Funding
NMLS # 352844
2675 Twin Creeks Drive San Ramon, CA 94583

Mobile: 925.382.2502
dave@qualitychoicefunding.com
View My Website

# The Jobs Report Was a Mess—Mortgage Rates Loved It

Last week, we said all bets were off until we saw Friday's jobs report—and that no other piece of economic data moves mortgage rates more reliably. This week proved why that warning is always worth repeating.

It's not that the rest of the week was boring. In fact, the calendar from Monday through Thursday was packed with potentially interesting updates. Highlights included the Fed announcement on Wednesday, the latest inflation data on Thursday (via the PCE report), and a first look at Q2 GDP. But while those events offered a few moments of movement in the bond market, none of them caused much drama for mortgage rates.

That changed in a big way on Friday when the big jobs report (officially called "nonfarm payrolls") came in much weaker than expected. The headline showed 73,000 new jobs versus a forecast of 110,000. That's really only a moderate miss when it comes to this report and not enough in and of itself to put on the show we ended up seeing.

The real story was in the revisions. Payroll counts are always revised as more companies report to the Bureau of Labor Statistics (BLS). This happens for 2 months after the initial release. These 2 months of revisions were uncharacteristically big, accounting for a combined 253,000 reduction in the job count thus significantly downgrading the recent picture of the labor market.

## National Average Mortgage Rates




| Mortgage News Daily | Rate | Change | Points |
|---|---|---|---|
| 30YR Fixed | 7.27% | 0.00 | 0.00 |
| 15YR Fixed | 6.92% | 0.00 | 0.00 |
| 30YR FHA | 6.91% | +0.01 | 0.00 |
| 30YR Jumbo | 7.52% | -0.03 | 0.00 |
| 7/6 SOFR | 6.70% | -0.08 | 0.00 |
| 30YR VA | 6.92% | +0.01 | 0.00 |

Rates as of: 11/2

## MBS and Treasury

| | Price / Yield | Change |
|---|---|---|
| MBS UMBS 6.0 | 99.80 | -0.01 |
| 10 YR Treasury | 4.9253 | -0.0046 |
| 30 YR Treasury | 5.3023 | -0.0059 |

Pricing as of: 11/1 9:57PM EST

## Recent Housing Data

| | | Value | Change |
|---|---|---|---|
| Mortgage Apps | Oct 21 | 195 | +3.39% |
| Building Permits | Sep | 1.4M | +0.43% |
| Housing Starts | Sep | 1.22M | -4.24% |
| New Home Sales | Sep | 676K | -1.17% |
| Pending Home Sales | Aug | 71.2 | 0% |
| Existing Home Sales | Oct | 3.99M | +0.25% |
| Builder Confidence | Oct | 29 | -9.38% |

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## Nonfarm Payroll Employment: Revisions

| Month | Year | Seasonally adjusted | | | | | |
|---|---|---|---|---|---|---|---|
| | | Over-the-month change | | | Revision* in over-the-month change | | |
| | | 1st | 2nd | 3rd | 2nd - 1st | 3rd - 2nd | 3rd - 1st |
| Jan. | 2025 | 143 | 125 | 111 | -18 | -14 | -32 |
| Feb. | 2025 | 151 | 117 | 102 | -34 | -15 | -49 |
| Mar. | 2025 | 228 | 185 | 120 | -43 | -65 | -108 |
| Apr. | 2025 | 177 | 147 | 158 | -30 | 11 | -19 |
| May | 2025 | 139 | 144 | 19 | 5 | -125 | -120 |
| Jun. | 2025 | 147 | 14 | | -133 | | |
| Jul. | 2025 | 73 | | | | | |

Initial NFP | Most Recent Revision | Difference Between the Two

Why does that matter for mortgage rates? Because a slower labor market leads to more bond buying, which in turn pushes rates lower. It also makes the Fed more likely to cut rates. Mortgage rates aren't tied to the Fed rate, but they do move lower in anticipation if a rate cut is widely expected. You could say that mortgage rates don't correlate well with the Fed Funds Rate itself, but very well with Fed Funds Rate expectations. And here's what those expectations did on Friday:

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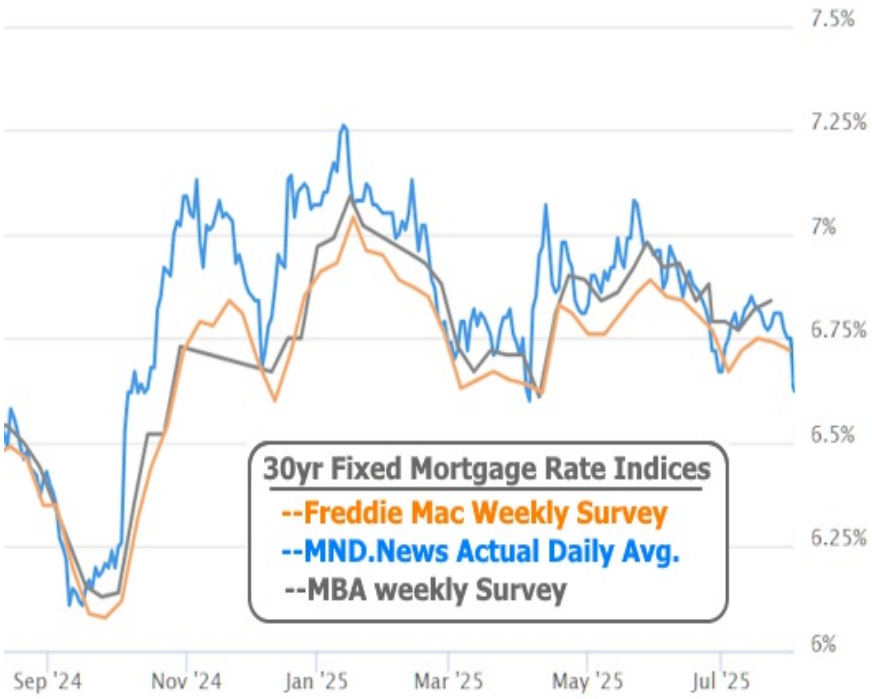

Mortgage rates followed suit with the average lender offering some of their best rates since early April. Some lenders even made mid-day improvements as markets continued to rally.

By the end of the day Friday, the average 30-year fixed rate had fallen by roughly an eighth of a percent, bringing us within striking distance of the lowest levels since October 2024.

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Looking ahead, this jobs report puts much more weight on the next round of data. Inflation reports will be closely watched, but so will the next jobs report in early September—just two weeks before the next Fed meeting. Markets are now actively pricing in the possibility of a rate cut at that meeting. Whether or not it actually happens will depend entirely on how the incoming data stacks up.

For now, the takeaway is simple: this was a good week for mortgage rates, and it came thanks to a labor market report that strongly suggested things are cooling off. If that trend continues, rates could move lower still. If not, the recent improvement could be short-lived.

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## Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| **Tuesday, Jul 29** | | | | |
| 9:00AM | May FHFA Home Prices y/y (%) | 2.8% | | 3% |
| 9:00AM | May Case Shiller Home Prices-20 y/y (%) | 2.8% | 3% | 3.4% |
| 10:00AM | Jul CB Consumer Confidence (%) | 97.2 | 95.8 | 93.0 |
| 10:00AM | Jun USA JOLTS Job Openings (ml) | 7.437M | 7.55M | 7.769M |
| **Wednesday, Jul 30** | | | | |
| 7:00AM | Jul/25 MBA Refi Index | 739.3 | | 747.5 |
| 7:00AM | Jul/25 MBA Purchase Index | 155.6 | | 165.1 |
| 8:15AM | Jul ADP jobs (k) | 104K | 75K | -33K |
| 8:30AM | Q2 GDP (%) | 3% | 2.4% | -0.5% |
| 10:00AM | Jun Pending Home Sales (%) | -0.8% | 0.3% | 1.8% |

## Event Importance:

No Stars = Insignificant
☆ Low
★ Moderate
★★ Important
★★ Very Important

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| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| 2:00PM | Fed Interest Rate Decision | 4.5% | 4.5% | 4.5% |
| 2:30PM | Fed Press Conference | | | |
| **Thursday, Jul 31** | | | | |
| 8:30AM | Jun Core PCE (m/m) (%) | 0.3% | 0.3% | 0.2% |
| 8:30AM | Jun Core PCE Inflation (y/y) (%) | 2.8% | 2.7% | 2.7% |
| 8:30AM | Q2 Employment costs (%) | 0.9% | 0.8% | 0.9% |
| 8:30AM | Jul/26 Jobless Claims (k) | 218K | 224K | 217K |
| **Friday, Aug 01** | | | | |
| 8:30AM | Jul Unemployment rate mm (%) | 4.2% | 4.2% | 4.1% |
| 8:30AM | Jul Non Farm Payrolls (k) | 73K | 110K | 147K |
| 10:00AM | Jul ISM Manufacturing PMI | 48.0 | 49.5 | 49.0 |
| 10:00AM | Jul ISM Mfg Prices Paid | 64.8 | 70 | 69.7 |
| **Tuesday, Aug 05** | | | | |
| 8:30AM | Jun Trade Gap (bl) | $-60.2B | $-61.6B | $-71.5B |
| 10:00AM | Jul ISM N-Mfg PMI | 50.1 | 51.5 | 50.8 |
| **Thursday, Aug 07** | | | | |
| 8:30AM | Aug/02 Jobless Claims (k) | 226K | 221K | 218K |
| 3:00PM | Jun Consumer credit (bl) | $7.37B | $7B | $5.1B |

## Listen, Analyze, Solve

David started in the mortgage industry in 2001 and has kept the same philosophy from day one: "Keep the client's best interest at the forefront of every transaction." What works for one client will not necessarily work for the next. David first listens, then evaluates and finally researches options making sure all possibilities have been considered. Once the proper path is determined, David works to make the process as quick and painless as possible, providing excellent service and communicating every step along the way.

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