


## David Hanks

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# Fannie Mae to Add Rent Payments to Credit Evaluations

It has been under discussion for what seems like forever, but Fannie Mae will **begin to recognize non-reported types of credit performance in qualifying a loan**. On September 18, it will launch a new feature in its automated underwriting system that will incorporate consumers' rent payments in credit evaluations.

The process, which will require borrower consent, will enable single-family lenders to automatically identify recurring rent payments on an applicant's bank statements. The company says its new Desktop Underwriting (DU) enhancement creates new opportunities for homeownership for qualified renters with limited credit history but a strong rent payment history while still promoting safe and sound lending,

**Only consistent rent payments will be considered.** Any records of missed or inconsistent rent payments identified in the bank statements will not negatively affect the applicant's ability to qualify for a loan sold to Fannie Mae. Rent payments that appear in the payment history of the borrower's bank account data can be identified, whether made via check or electronically, such as via a company's payment portal or other digital payment solution.

The company says fewer than 5 percent of renters have their rent payments reported on their credit bureau report, putting many prospective first-time homebuyers at a disadvantage. Approximately 20 percent of the U.S. population overall has little established credit history - a group in which Black and Hispanic consumers are disproportionately represented. Fannie Mae's National Housing Survey found that 29 percent of Black consumers and 18 percent of white consumers identify insufficient credit score or credit history as their single biggest obstacle to getting a mortgage.

Fannie Mae's research has also found that factoring in a history of consistent rent payments is one significant difference between first-time buyers qualifying and not qualifying for a mortgage. In a recent sample of mortgage applicants who had not owned a home in the past three years and did not receive a favorable recommendation through Desktop Underwriter, 17 percent could have received an Approve/Eligible recommendation if their rental payment history had been considered.

## National Average Mortgage Rates




| Mortgage News Daily | Rate | Change | Points |
|---|---|---|---|
| 30YR Fixed | 7.27% | 0.00 | 0.00 |
| 15YR Fixed | 6.92% | 0.00 | 0.00 |
| 30YR FHA | 6.91% | +0.01 | 0.00 |
| 30YR Jumbo | 7.52% | -0.03 | 0.00 |
| 7/6 SOFR | 6.70% | -0.08 | 0.00 |
| 30YR VA | 6.92% | +0.01 | 0.00 |

Rates as of: 11/2

## MBS and Treasury

| | Price / Yield | Change |
|---|---|---|
| MBS UMBS 6.0 | 99.80 | -0.01 |
| 10 YR Treasury | 4.9259 | -0.0040 |
| 30 YR Treasury | 5.2895 | -0.0187 |

Pricing as of: 11/2 5:59PM EST

## Recent Housing Data

| | | Value | Change |
|---|---|---|---|
| Mortgage Apps | Oct 21 | 195 | +3.39% |
| Building Permits | Sep | 1.4M | +0.43% |
| Housing Starts | Sep | 1.22M | -4.24% |
| New Home Sales | Sep | 676K | -1.17% |
| Pending Home Sales | Aug | 71.2 | 0% |
| Existing Home Sales | Oct | 3.99M | +0.25% |
| Builder Confidence | Oct | 29 | -9.38% |

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"Many renters believe they will never be able to buy their own home because of insufficient credit. We can responsibly expand mortgage eligibility by including positive rent payment history in underwriting risk assessments," said Hugh R. Frater, Chief Executive Officer, Fannie Mae. "We believe this will be the first time any large-scale automated mortgage underwriting system will leverage electronic bank statement data to consider positive rent payment history. It is but one important step in correcting the housing inequities of the past, creating a more inclusive mortgage credit evaluation process going forward, and encouraging the housing system to develop new ways of safely assessing and determining mortgage eligibility to fairly serve all potential homeowners. We look forward to working with our industry partners to do what we can together to **address this and other barriers to homeownership**."

Fannie Mae has also announced some upcoming changes, primarily to changes put in plus due to the pandemic. These are the changes that are modifications of earlier announcements.

- Effective immediately the existing age of documentation and market-based asset policies have been retired. Instead, the age requirements are modified for all loans from 120 days to 60 days for most income and asset documentation or, alternatively, the most recent quarterly statement. If the employment and income verification is received directly from a third party verification vender, it cannot be more than 60 days old as of the note date.
- For single-closing transactions converting construction to permanent financing, income and asset documents must be dated within 60 days of the original closing rather than 120 days.
- The Representation and Warranty Relief for employment validation within the DU validation service that become effective on May 4, 2020, will be reinstated in a future release, and communicated in DU release notes.

The following announcements will continue until further notice

- Requirements for borrowers using self-employment to qualify. Effective June 11, 2020, and December 14, 2020.
- Sale of loans aged six months or less. Effective May 5, 2020.
- Temporary eligibility requirements for purchase and refinance transactions. Effective June 2, 2020.
- Requirements for furloughed borrowers, effective May 5, 2020.
- Verification of self-employment, Effective April 14, 2020.

The requirement regarding verification of Market-based assets which was effective as of April 14, 2020, was retired as of August 11, 2021.


## Listen, Analyze, Solve

David started in the mortgage industry in 2001 and has kept the same philosophy from day one: "Keep the client's best interest at the forefront of every transaction." What works for one client will not necessarily work for the next. David first listens, then evaluates and finally researches options making sure all possibilities have been considered. Once the proper path is determined, David works to make the process as quick and painless as possible, providing excellent service and communicating every step along the way.

**David Hanks** 


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